

Truth, Beauty, and Stories

Telling Stories with Data

October 25, 2017



Plan for today

Oh say, what is truth?

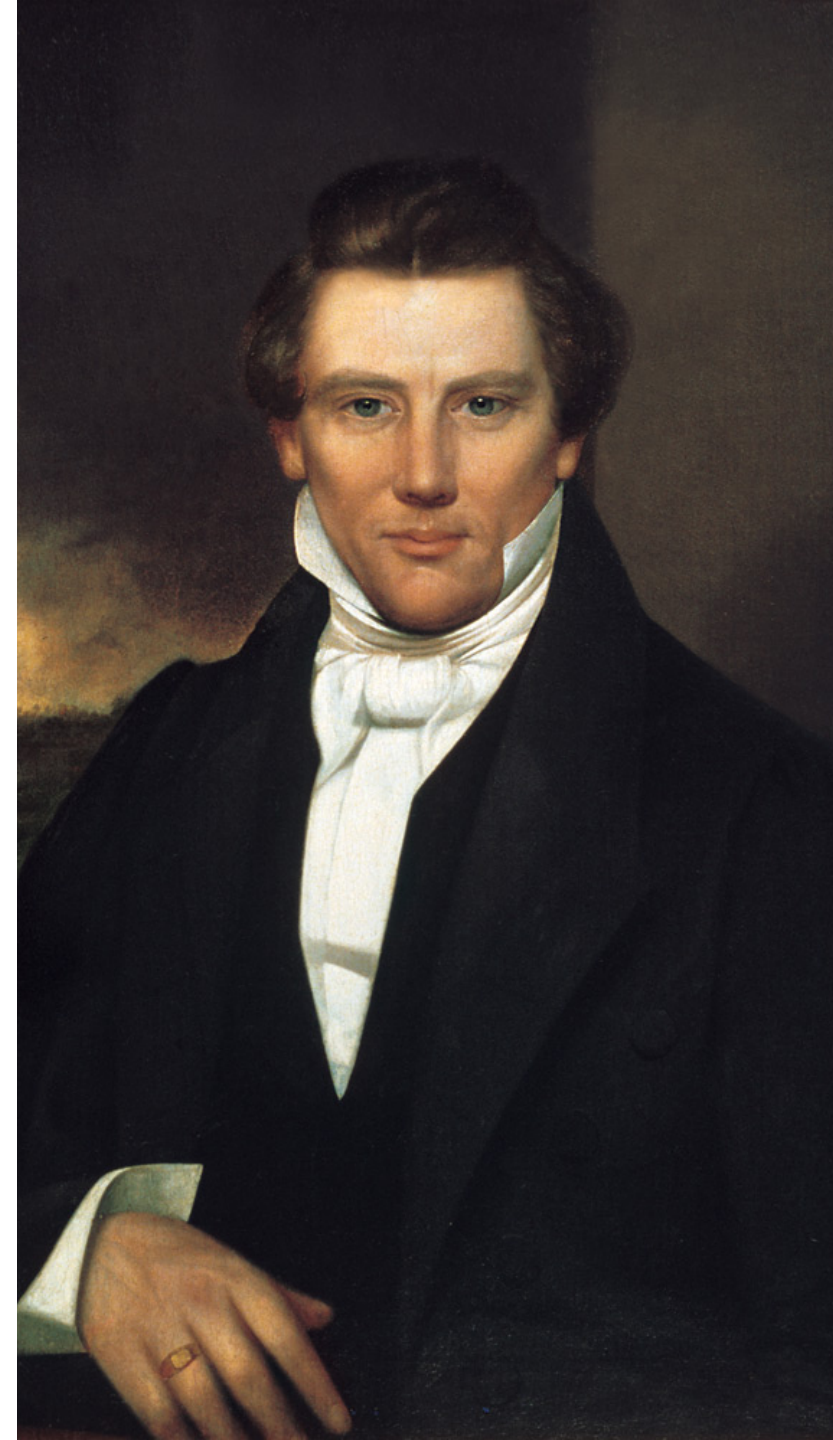
Storytelling and truth

Course overview

What is truth?

“The first and fundamental principle of our holy religion is, that we believe that we have a right to embrace all, and every item of truth”

“[R]eceive truth, let it come from whence it may”



How do we find truth?



Neil deGrasse Tyson ✓

@neiltyson

Following



The good thing about Science is that it's true whether or not you believe in it.

8:41 AM - 14 Jun 2013

15,148 Retweets **8,257** Likes



822



15K



8.3K



Is there truth in art and fiction?



Facts ≠ truth

It "is of little significance as to whether Jonah [or Job] was a real individual or one chosen by the writer of the book" to illustrate "what is set forth therein."

What is important, [they] insisted, was not whether the books were historically accurate, but whether the doctrines were correct.

First Presidency, 1922



Facts ≠ truth

“Just because something happened does not mean that it is morally instructive; just because it never happened does not mean that it is not true.”

Michael Austin, Re-reading Job: Understanding the Ancient World's Greatest Poem, 20



Art and rhetoric

λόγος

λέξις

Res

Verba

Content

Form

Essence

Structure

Storytelling and truth

What are your favorite stories?

Why are they so great?

Why do people like stories?

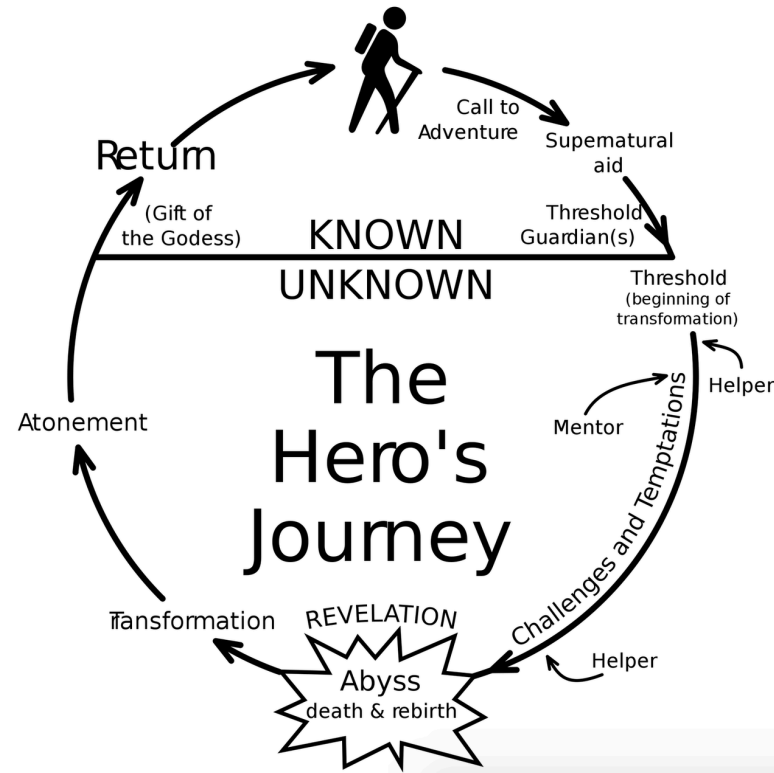
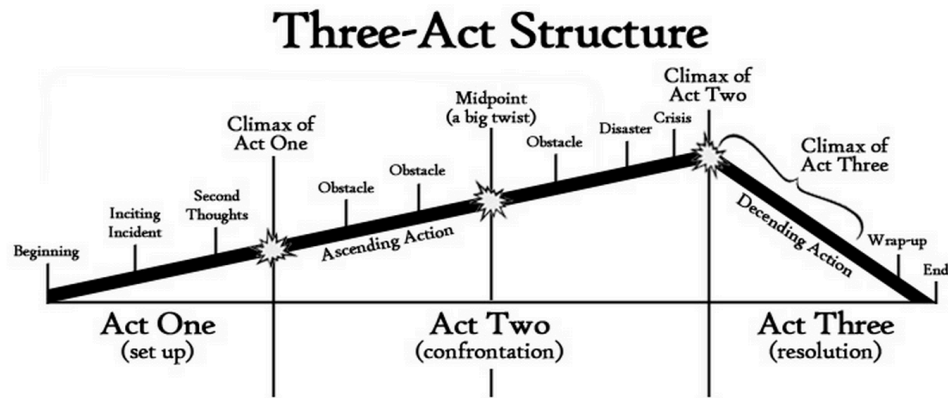


Stories are how we translate
core, essential **content** to
different **forms** for specific
audiences

Story form: Rhetoric



Story form: Structures



Content, form, and data

What is the **content** of research and analysis?

What is the **form** of research and analysis?

	A	B	C	D	E	F	G	H	I	J	K
1	Identifier	Recipient Org. Identifier	Recipient Org. Name	Title	Description	Currency	Amount	Award Date	Planned Date	Planned Date	Planned Date
3	360G-CR-482347	360G-CR-461486	Global March Against Child Labour	From Exploitation to Education and Empowerment through Child	From Exploitation to	GBP	211565	2015-03-18	2016-01-26	2017-09-01	18
4	360G-CR-780919	360G-CR-259636	Centre for Justice and Crime Prevention (CJCP)	Children and young people at risk: building resilience- from rese	Children and young p	GBP	579666	2015-05-27	2015-07-30	2020-08-01	60
5	360G-CR-1082389	GB-CHC-1119544	The Global Fund for Children UK Trust	Reaching the most vulnerable children in the Dominican Republic	Reaching the most v	GBP	232138	2015-05-27	2015-06-24	2018-01-01	36
6	360G-CR-1133075	GB-COH-05611912	Lumos	Ending the institutionalisation of children in Haiti	Ending the institutio	GBP	277657	2015-05-27	2015-07-21	2017-08-01	24
7	360G-CR-857111	GB-CHC-328434	ChildHope UK	Protecting the rights of street connected children and young peo	Protecting the rights	GBP	689029	2015-05-27	2015-07-01	2018-09-01	36
8	360G-CR-1264184	GB-CHC-1110096	The Aletheia Foundation	Kids in Camp school fees	Kids in Camp school	GBP	66700	2015-05-27	2015-06-24	2020-08-01	60
9	360G-CR-1043522	GB-CHC-1088021	Pan African Development Education Advocacy Programme	End Child, Early and Forced marriage for girls in Katsina State, Nig	End Child, Early and	GBP	10000	2015-05-27	2015-07-08	2016-09-01	4
10	360G-CR-1083457	GB-CHC-1111364	Laureus Sport for Good Foundation	Waves for Change: Surf Therapy for Communities of High Violenc	Waves for Change: S	GBP	150000	2015-05-27	2015-07-01	2018-08-01	36
11	360G-CR-1100441	GB-CHC-1137636	Fight for Peace International	Combining B&MA with pyscho-social services to support at-risk y	Combining B&MA wi	GBP	149517	2015-05-27	2015-07-08	2018-09-07	36
12	360G-CR-331449	GB-SC-SC041604	YES! Tanzania	Esso Community Sport for Change Project - Research & Consultat	Esso Community Spc	GBP	9656	2015-05-27	2015-07-01	2016-03-01	6
13	360G-CR-868330	GB-CHC-1109789	Y Care International	Protecting and rehabilitating vulnerable and at risk young people	Protecting and rehat	GBP	711347	2015-05-27	2015-08-26	2019-10-01	48
14	360G-CR-1024900	GB-CHC-1126793	Support and Love Via Education International	Developing an Inhalant Rehabilitation Programme for Street Con	Developing an Inhale	GBP	9405	2015-05-27	2015-07-30	2016-03-01	6
15	360G-CR-1096794	GB-COH-06988498	Women Win	Let's Coach and Let's Lead	Let's Coach and Let's	GBP	165000	2015-07-15	2015-09-14	2018-10-01	36
16	360G-CR-1133611	GB-CHC-1147956	Skateistan UK	Enabling South African Youth through Skateboarding and Educati	Enabling South Afric	GBP	55000	2015-07-15	2015-09-11	2017-09-01	18
17	360G-CR-1410599	GB-CHC-1161848	Happy Child International Foundation	It's a Penalty Campaign - Rio 2016	It's a Penalty Campai	GBP	50000	2015-09-30	2015-10-28	2016-12-01	12
18	360G-CR-1659009	GB-COH-00178159	Save the Children UK	Supporting kindergartens for Syrian children in Jordan	Supporting kinderga	GBP	300000	2015-09-30	2015-12-30	2017-04-01	12
19	360G-CR-1437746	GB-CHC-1122894	Team Kenya	School Related Gender Based Violence Community Action Resear	School Related Gend	GBP	9850	2015-11-25	2016-02-01	2016-10-01	6
20	360G-CR-1324293	GB-CHC-1013587	Chance for Childhood	LEAP from the Street - Learning, Educating and Protecting	LEAP from the Street	GBP	695993	2015-11-25	2016-02-22	2020-04-01	48
21	360G-CR-1324431	GB-CHC-1139074	United Purpose	Pathways to BRIDGES	Pathways to BRIDGE	GBP	816083	2015-11-25	2015-12-18	2021-03-01	60
22	360G-CR-1324510	GB-CHC-1111364	Laureus Sport for Good Foundation	MYSA - Creating Sustainable Change in East Nairobi	MYSA - Creating Sust	GBP	300000	2015-11-25	2015-12-24	2019-03-01	36
23	360G-CR-1321721	GB-CHC-1109789	Y Care International	Mobilising young people in Liberia and Sierra Leone to rebuild co	Mobilising young pe	GBP	644544	2015-11-25	2016-01-18	2018-04-01	24
24	360G-CR-1172762	GB-CHC-292592	Amos Trust	Completing the cycle for children on the streets: outreach - enga	Completing the cycle	GBP	304307	2015-11-25	2015-12-14	2019-03-01	36
25	360G-CR-1448529	GB-CHC-1111364	Laureus Sport for Good Foundation	Creating change through mountain biking and education in South	Creating change thrc	GBP	100086	2015-11-25	2015-12-24	2019-03-01	36
26	360G-CR-1114270	GB-CHC-1122799	Retrak	Care and protection of highly vulnerable children, young people &	Care and protection	GBP	999424	2015-11-25	2016-01-08	2020-03-01	48
27	360G-CR-1350208	GB-CHC-1046579	Consortium for Street Children	Ensuring Street Children shape the new international law on child	Ensuring Street Child	GBP	10000	2015-11-25	2016-02-01	2016-09-01	6
28	360G-CR-1581234	GB-CHC-1069022	Action for Brazil's Children Trust	Strikers for Peace - reducing violence and discrimination in the M	Strikers for Peace - r	GBP	176099	2016-01-27	2016-03-18	2019-05-01	36
29	360G-CR-1525658	GB-CHC-1139074	United Purpose	Court of Dreams	Court of Dreams	GBP	150052	2016-01-27	2016-04-04	2019-06-15	36
30	360G-CR-1787473	GB-CHC-326859	AbleChildAfrica	Sports for Inclusion: Changing the Game for Disabled Children in	Sports for Inclusion:	GBP	174989	2016-01-27	2016-02-15	2019-05-01	36
31	360G-CR-1455830	GB-CHC-1084546	ChemIn Neuf Community	Family Reunification and Re-integration of Street Children in Kins	Family Reunification	GBP	300880	2016-03-16	2016-05-27	2019-08-01	36
32	360G-CR-1274797	GB-COH-03079904	Anti-Slavery International	Eradicating Forced Child Begging in Senegal	Eradicating Forced C	GBP	767078	2016-03-16	2016-05-06	2021-08-01	60
33	360G-CR-1537184	GB-CHC-1162219	Heaven Homes and Children's Centres	Organisation development grant	Organisation develop	GBP	30000	2016-03-16	2016-09-01	2017-11-01	12
34	360G-CR-1516142	GB-CHC-1151219	DeafKidz International	Signing Safe Futures South Africa!	Signing Safe Futures	GBP	247528	2016-03-16	2016-04-25	2018-07-01	24
35	360G-CR-1914456	360G-CR-1914451	iSpace Foundation	Unlocking Potential : Technology & Women Empowerment	Unlocking Potential :	GBP	552097	2016-05-13	2016-06-22	2019-08-01	36
36	360G-CR-1916187	GB-COH-09197074	Africa Technology Business Network	African Women Innovators Network	African Women Inno	GBP	45600	2016-05-13	2016-08-10	2018-03-01	18
37	360G-CR-1914874	GB-COH-01921508	Foundation for Women's Health Research and Development	TuWezesha Akina Dada- Africa UK Young Women's Leadership ar	TuWezesha Akina De	GBP	1198295	2016-05-13	2016-09-05	2019-09-01	36
38	360G-CR-1944292	GB-COH-02832875	Common Purpose Charitable Trust	A blended learning leadership programme for the Diaspora Chan	A blended learning le	GBP	49000	2016-05-13	2016-07-11	2018-09-01	24
39	360G-CR-1908507	GB-COH-04772972	African Foundation for Development	Diaspora Finance and Remittance Investment Initiative (DFRII)	Diaspora Finance an	GBP	2943520	2016-05-13	2016-07-11	2019-08-20	36
40	360G-CR-1953973	360G-CR-1899867	Education International	Developing educators, improving early learning in rural Tanzania	Developing educator	GBP	606228	2016-09-28	2016-10-24	2021-01-01	48
41	360G-CR-1874060	360G-CR-1873440	Centre for Youth Empowerment and Civic Education	Support for Action for Most Marginalized Children Education (SA	Support for Action fo	GBP	800000	2016-05-13	2016-06-15	2021-03-01	54

When Do Stories Work? Evidence and Illustration in the Social Sciences

Sociological Methods & Research
1-24
© The Author(s) 2014
Reprints and permission:
sagepub.com/journalsPermissions.nav
DOI: 10.1177/0049124114526377
smr.sagepub.com
SAGE

Andrew Gelman¹ and Thomas Basbøll²

Abstract

Storytelling has long been recognized as central to human cognition and communication. Here we explore a more active role of stories in social science research, not merely to illustrate concepts but also to develop new ideas and evaluate hypotheses, for example, in deciding that a research method is effective. We see stories as central to engagement with the development and evaluation of theories, and we argue that for a story to be useful in this way, it should be *anomalous* (representing aspects of life that are not well explained by existing models) and *immutable* (with details that are well-enough established that they have the potential to indicate problems with a new model). We develop these ideas through considering two well-known examples from the work of Karl Weick and Robert Axelrod, and we discuss why transparent sourcing (in the case of Axelrod) makes a story a more effective research tool, whereas improper sourcing (in the case of Weick) interferes with the key useful roles of stories in the scientific process.

¹Department of Statistics and Department of Political Science, Columbia University, New York, NY, USA

²Department of Management, Politics and Philosophy, Copenhagen Business School, Copenhagen, Denmark

Literature review

Hypotheses

Empirical strategy

Data

Results

Discussion

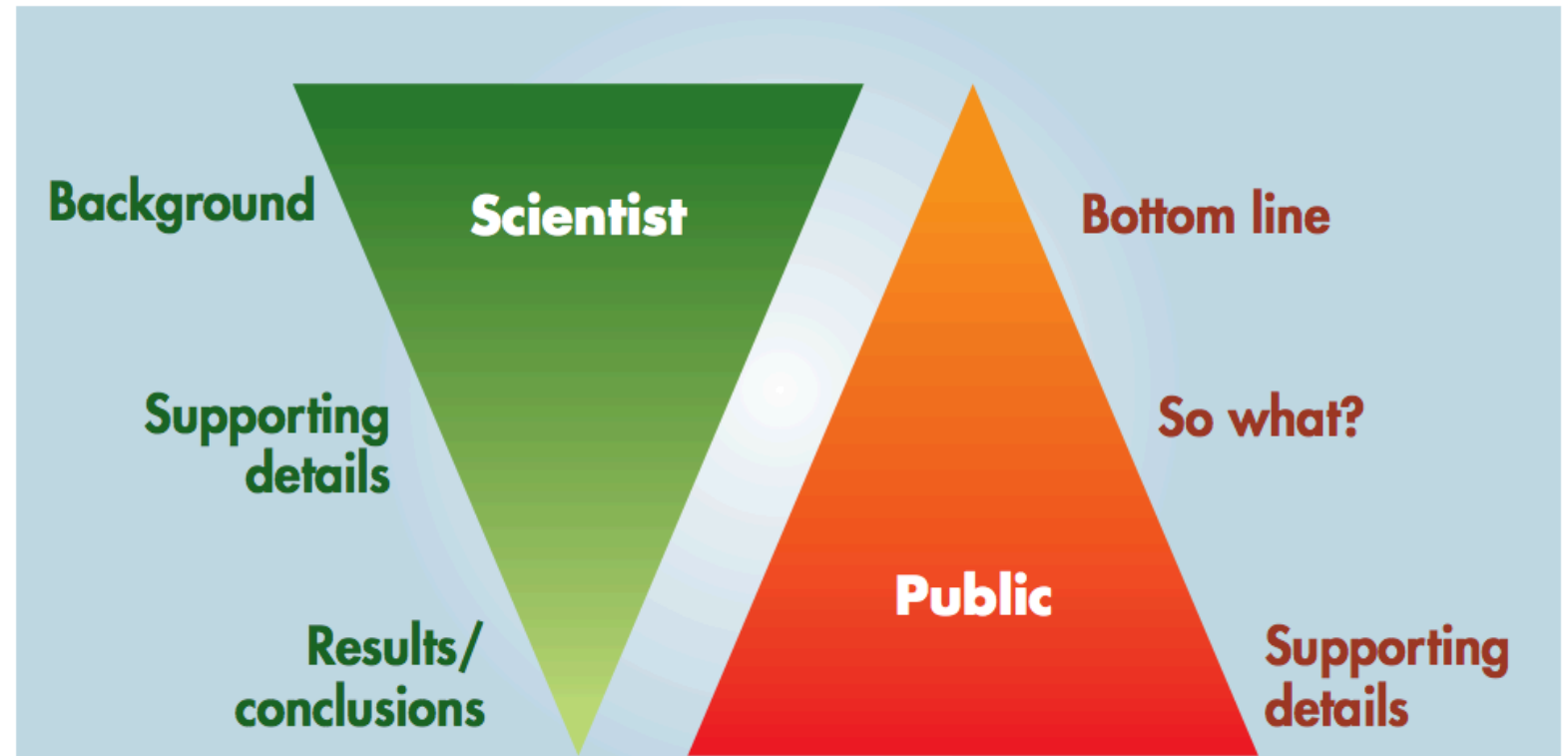


Figure 3. Scientists can communicate more effectively with the public about climate change by inverting the pyramid of their usual presentations to colleagues. That is, start with the “bottom line” and tell people why they should care.

Course overview

Design

Narrative

Delivery



cole nussbaumer knaflic

storytelling with data

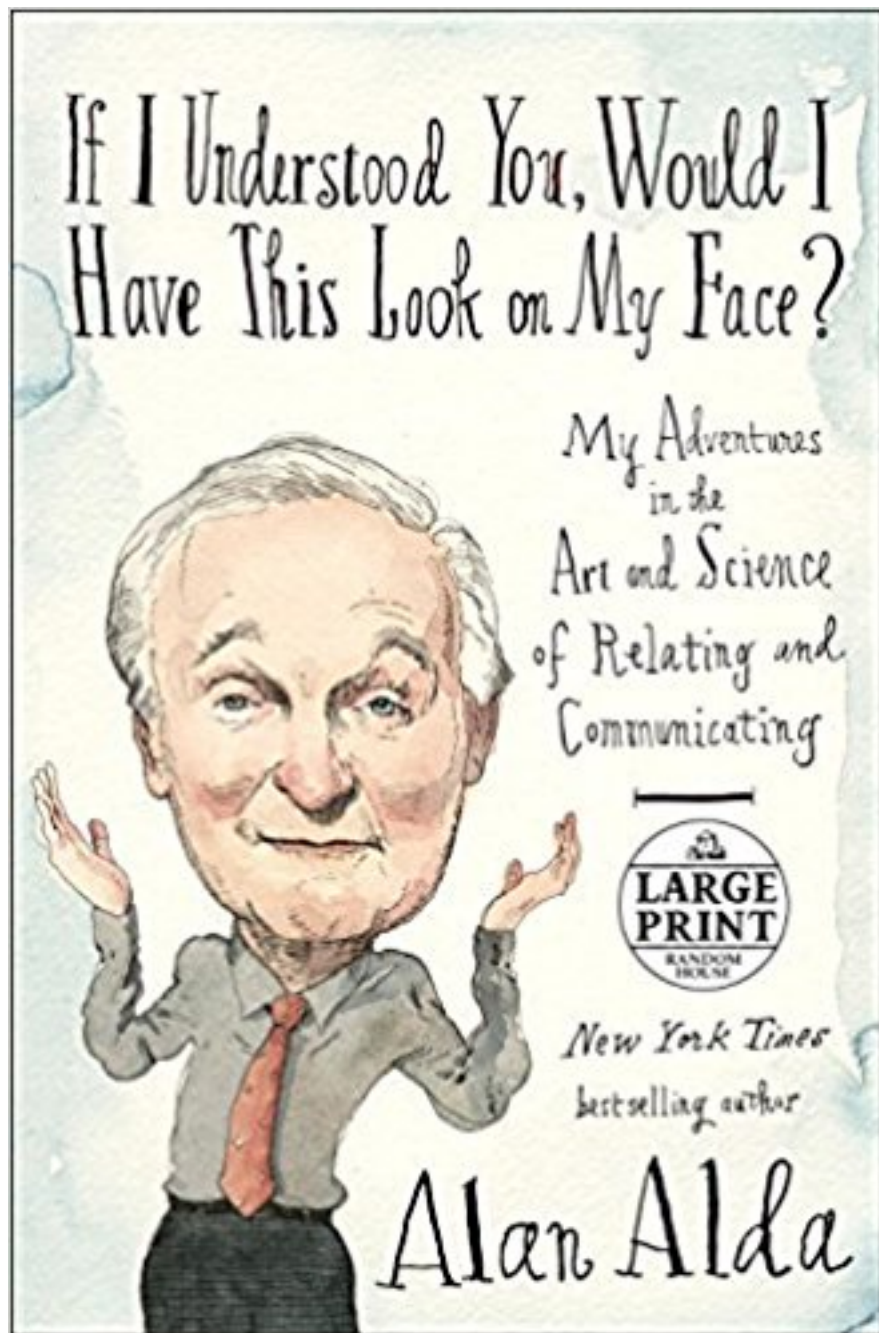
a data
visualization
guide for
business
professionals

WILEY

resonate

PRESENT
VISUAL
STORIES
THAT
TRANSFORM
AUDIENCES

Nancy Duarte



ALAN ALDA CENTER FOR
COMMUNICATING SCIENCE



Stony Brook University

Main assignments

Weekly reflection memos

3 mini-projects

Final project

An Institutional Theory of the Nonprofit: Toll Goods and Voluntary Action

Eva M. Witesman¹

Abstract

The evolution of activity within the nonprofit sector (without the sector) has outpaced the ability of nonprofit scholars to contrast to legalistic, sector-based theories of the nonprofit. This article presents an institutional theory of the nonprofit that defines its distinctive institutions through (a) the voluntary (rather than coercive) nature of (b) the use of the good or service by non-payers. The nature of such nonprofit-type institutions makes the distribution of goods that are non-subtractable and excludable.

Keywords

nonprofit theory, nature of goods, institutional theory, toll goods

Nonprofit organizations have long been identified in the United States as those that meet certain requirements and provisions set forth in the Internal Revenue Code. Although a formal nonprofit sector does not exist in the United States, scholars have used a variety of legal form as it does in the United States, scholars have used a variety of “operational” definitions of the nonprofit sector that call for the U.S. tax code in defining nonprofits for international comparisons (e.g., 1999; Salamon & Anheier, 1992a, 1992b). The Johns Hopkins Sector Project was among the first to define the nonprofit concept, and this definition has been one of the most influential. The nonprofit sector is a set of organizations that are formally

¹Brigham Young University, Provo, UT, USA

Corresponding Author:

Eva M. Witesman, Romney Institute of Public Management, Brigham

Story portfolio

Outline for a 60-minute talk

Outline for a 10-minute talk*

Two-page policy brief

Op-ed

400-word blog post

Three-tweet tweetstorm

Single tweet

Course policies

Class conduct and expectations

On the first day of class we'll come up with rules, expectations, and policies for things like technology in the classroom, attendance, participation, late work, etc. I will put those here once we all agree.

Assignments this weekend

Read the syllabus

Read readings for
October 25 and 30